CASE STUDY MARK'S MOVING & STORAGE



Mark's Moving & Storage increases leads 21% over 12 months.

Background:

Location: Westborough, MA Industry: Moving & Storage

Founded: 1979

The Challenge:

Mark's Moving & Storage was struggling with website downtime, and website traffic turning into leads. They did not have a formal digital marketing plan in place and were trying everything out.

The Solution:

Phlash Consulting implemented proper call to actions on the website and implemented a local SEO and website SEO strategy to increase website traffic and convert leads.

The Result:

The partnership with Phlash Consulting has resulted in 21% more leads per month over the past 12 months. Which has also resulted in overall business growth.

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Key Results:





47% Increase in website visitors year over year

495% Increase in keywords on the 1st page of Google